



Entegrity Smart Case Study

Vesper Boat Club

Historic Boat Club Discovers Benefits of Transitioning to Entegrity Smart



The Customer

The Vesper Boat Club, located on the Schuylkill River in Philadelphia, PA, is one of the most celebrated rowing clubs in the nation. Founded in 1865, Vesper is a small, not-for-profit run solely by volunteers whose mission is to perpetuate its legacy of developing highly skilled and competitive rowers at all levels by providing its diverse community of members with premier rowing programs and first-class facilities and equipment.

The Challenge

On any given day, there are many people coming in and out of the historic boat house, and Vesper must protect them and the club's boats and other equipment. In early 2016, Tom Simon, a member of Vesper Boat Club's House Committee, inherited access control responsibility for the club and a traditional and often troublesome card/fob access control solution.

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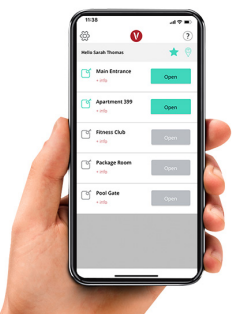
- Tom Simon

Tom quickly discovered that both the access control system's manufacturer and installer had gone out of business, so there were no resources for service calls or troubleshooting. What's more, when any access changes needed to be made, Tom had to use an outdated, unsupported version of Windows, and the club had only a single, aging laptop that fit the criteria. He comments, "It was an unacceptable situation. If something were to happen to that old laptop, I would have had no way at all of controlling access".

Vesper clearly needed to update their access control solution but did not want to invest in hardware or technology that would quickly be out-of-date or cumbersome to manage.

The Solution

A club member introduced Tom to Entegrity Smart and their VIZpin powered smartphone access control system. He says, "As soon as I saw it, it was a no-brainer. I immediately knew we could benefit from it." The



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Bluetooth door/gate controller was installed on Vesper Boat Club's main entrance door to support smartphone access control, and the organization immediately began realizing the benefits of transitioning to the cloud-based system.

Even though Entegri Smart's keyless solution is simple to use, Vesper realized a transition period was necessary, so Entegri Smart arranged for the new Bluetooth enabled door lock system to run in parallel with the old system until a total transition could be completed. Tom notes that not having to purchase fobs and keep physical inventory of them makes cost savings an additional benefit of the new keyless access control system.

Currently Vesper Boat Club has 142 users with the VIZpin smartphone app and has 140 physical fobs that still need to be converted. Tom concludes, "Entegri Smart did us a huge favor, allowing us to offer members the smartphone option. The system has already solved so many challenges for us".

Highlights

Secure Access – Since people don't share their phones, the club is more confident that only those who've been granted access are entering the building.

Convenient – As club tenants and visiting participants come and go, Tom can easily assign access when needed from anywhere at any time.

Better Data – Entegri Smart's cloud management made it much easier to keep track of user activity.

Ease of Use - It's very easy to show users how to use the system - even members who are not used to working with their phones or tech.



About Entegri Smart

Entegri Smart is powered by VIZpin and offers smart property systems for managing visitors and controlling access to your entire property. Our cloud-based system is the most secure, convenient, and affordable way to unlock doors, gates, garages and more with your smartphone. Our products and services are available through a network of Certified Partners, OEMs and Licensees. VIZpin Inc. is privately held and based in PA.