Entegrity Smart Case Study

Light House Storage LLC
Entegrity Smart Eliminates the Technical Challenges & Inconveniences of Legacy Solutions

The Customer

Light House Storage LLC, located on an almost five-acre property in Kemah, Texas, offers month to month boat and RV storage with 24/7 access. Owner David Stovall purchased the property in October 1993, cleared and fenced half of the land, and opened the facility in December 1994. Since that time, Light House Storage has expanded to approximately 120 spaces on two-thirds of the property.
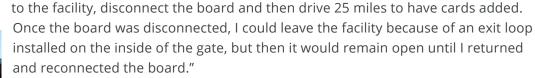
The Challenge

Light House Storage features a single entrance and exit gate which was originally operated by an Elite gate opener and Sentex access control system. David began with 25 remote gate openers called click cards, which he provided to his earliest customers. As the facility and its customer base expanded, he added more click cards by programming new five-digit click codes using DOS codes on a laptop connected to a Sentex controller.

> "I can't express how relieved I am to have found Entegrity Smart, and I wish I would have discovered it sooner."
> - David Stovall

Over time, however, as the business continued to grow and his laptop upgraded to later versions of Windows, David was no longer able to connect to the board, and instead had to disconnect and transport it 25 miles to the company that installed the gate and access solution to have more cards added. When he had about 75 customers at a time using click cards, Sentex moved to a Windows-based front end for the system, and he had to add a keypad to the Elite gate for new customers.

David shares, "I live 260 miles away from the facility, and typically only need to go there once a quarter. When I could no longer program the click cards myself, however, I had to drive four and a half hours to the facility, disconnect the board and then drive 25 miles to have cards added. Once the board was disconnected, I could leave the facility because of an exit loop installed on the inside of the gate, but then it would remain open until I returned and reconnected the board."

He continues, "When I had the keypad installed, every time I needed to change the code, I had to drive to the facility to change it. While most of my renters are long-term, occasionally I let someone check out the facility for a day or need to let a vendor in for a short time, and after that I need to change the code for everyone

so the temporary visitors can't return and get in."

Frustrated with the persistent problems with his access solution, David began looking for a smartphone app with no success. He then attempted to have his own app created, but none of the programmers he approached were able to deliver.

The Solution

David continued his search on and off for several months, and eventually discovered Entegrity Smart. He says, "I don't have an office at the facility, so I don't have wifi. Entegrity Smart's solution is ideal because it doesn't require wifi or a network." Initially, a door/gate controller was installed on the Light House Storage gate that ran in tandem with David's legacy system, and all new customers were granted access.

David immediately loved that with Entegrity Smart users he had a record of who's in the facility when, and that he no longer had to travel to the facility to change keypad codes or to manage physical click cards. Then, after 25 years of use, the legacy Sentex system died, and David's appreciation for Entegrity Smart soared.

In the midst of contacting all his customers who were using the legacy system to transition them to Entegrity Smart, David comments, "I can't imagine if I had to get in touch with customers to tell them they couldn't access the facility at all until I got a new board installed and new click cards issued. I can't express how grateful I am to have found Entegrity Smart and wish I would have found it even sooner."

Highlights

Time Saving – Granting and revoking access remotely has eliminated the need to travel to change keycodes or program click cards.

Peace of Mind – Having easy access to evidence of who was in the facility and when will provide critical information should something get damaged or stolen.

No Network Required - Operating the access control solution without a network or wifi enabled easy installation and management

Compatibility - Light House is able to run a smartphone-based solution in tandem with their legacy solution as it's phased out.

About Entegrity Smart
Entegrity Smart is powered by VIZpin and offers smart property systems for managing visitors and controlling access to your entire property. Our cloud-based system is the most secure, convenient, and affordable way to unlock doors, gates, garages and more with your smartphone. Our products and services are available through a network of Certified Partners, OEMs and Licensees. VIZpin Inc. is privately held and based in PA.

Access Control and Visitor Management for Your Entire Property
EntegritySmart.com